

Q3

Interim Report 1 January-30 September 2015



The Finnvera Group's Interim Report for January-September 2015

An upswing in financing for ownership arrangements

By the end of September, Finnvera had financed considerably more company acquisitions than during the same period the year before. During the period under review, Finnvera was involved in over 700 changes of ownership. Finnvera's total contribution was EUR 106 million, or 80 per cent more than in the corresponding period in 2014. It is estimated that Finnvera is involved in every third company acquisition. The period under review was the first time after 2010 when the number of ownership arrangements showed an upswing.

According to the SME Barometer survey conducted this autumn, investment expectations have improved since last spring. As yet, however, no change is apparent in Finnvera's financing; as before, SME financing was needed for working capital considerably more than for investments. It is over three years since investments accounted for a larger share of financing offered to SMEs than working capital.

Business operations and the financial trend

During the period under review, the volume of export credit guarantee offers given by Finnvera was 52 per cent greater than in the corresponding period in 2014. As concerns financing offers for export credits, the figure was over two times greater. The volume of loans and guarantees granted to SMEs and enterprises larger than the SME definition applied by the EU was 31 per cent greater than the year before.

| Finnvera Group | | |
|---|-------------------|-------------------|
| | 1 Jan-30 Sep 2015 | 1 Jan-30 Sep 2014 |
| Offered financing | | |
| Loans and guarantees | 694 MEUR | 530 MEUR |
| Export credit guarantees and special guarantees | 5,733 MEUR | 3,767 MEUR |
| Export credits | 3,601 MEUR | 1,516 MEUR |
| | 20.0 20.15 | 0.1 0.00.1 |
| | 30 Sep 2015 | 31 Dec 2014 |
| Outstanding commitments | | |
| Loans and guarantees | 2,338 MEUR | 2,378 MEUR |
| Export credit guarantees and special guarantees | 16,628 MEUR | 12,600 MEUR |
| Export credits | 4,263 MEUR | 3,319 MEUR |
| | | |
| | 1 Jan-30 Sep 2015 | 1 Jan-30 Sep 2014 |
| Operating profit | 108 MEUR | 75 MEUR |
| Profit for the period | 106 MEUR | 76 MEUR |
| | | |
| | 30 Sep 2015 | 31 Dec 2014 |
| Equity ratio | 13.2% | 14.4% |
| Capital adequacy, Tier 2 | 17.9% | 18.6% |
| Cost-income ratio | 25.5% | 25.7% |



The Finnvera Group's profit for the third quarter of 2015 was EUR 51 million, or EUR 23 million better than for the second quarter (28 million). The main factors improving the result were the reduction of EUR 19 million in impairment losses on receivables and guarantee losses, the reduction of EUR 5 million in losses from items carried at fair value, and the decrease of EUR 1 million in administrative expenses.

The Finnvera Group's profit for January-September totalled EUR 106 million (76 million), or EUR 30 million more than during the corresponding period in 2014. The main factors improving the financial performance for the past nine months were the decrease of EUR 27 million in impairment losses on receivables and guarantee losses, the increase of 5 per cent, or EUR 5 million, in the parent company Finnvera plc's fee and commission income, as well as the decrease of EUR 6 million in losses from items carried at fair value.

The parent company Finnvera plc's profit for January-September stood at EUR 108 million (84 million). The Group companies and associated companies had an effect of EUR -2 million on the profit (-9 million). Venture capital investments accounted for EUR -8 million (-9 million) of this effect. Interest equalisation and the financing of export credits by Finnish Export Credit Ltd accounted for EUR 6 million (0.5 million).

When the result is broken down by business sector, both the parent company's export financing and SME financing showed a profit for January-September: the separate result for export credit guarantees and special guarantees came to EUR 68 million (79 million), while the profit for credits and guarantees in SME financing was EUR 40 million (4 million).

| Finnvera Group | Q3/2015 | Q2/2015 | Change | Q3/2014 | Change | 1-9/2015 | 1-9/2014 | Change |
|---|---------|---------|--------|---------|--------|----------|----------|--------|
| Financial performance | MEUR | MEUR | % | MEUR | % | MEUR | MEUR | % |
| Net Interest income | 15 | 15 | 0 | 14 | 3 | 43 | 42 | 2 |
| Fee and commission income and expenses (net) | 34 | 36 | -5 | 33 | 5 | 107 | 103 | 5 |
| Gains/losses from items carried at fair value | -2 | -7 | -77 | -6 | -74 | -8 | -14 | -44 |
| Administrative expenses | -9 | -11 | -14 | -8 | 12 | -32 | -29 | 8 |
| Impairment losses, guarantee losses | 16 | -3 | -719 | 10 | 63 | 2 | -25 | -58 |
| Loans and domestic guarantees | 6 | -7 | -186 | -38 | -116 | -66 | -79 | 76 |
| Credit loss compensation from the State | 9 | 5 | 101 | 23 | -59 | 69 | 45 | 162 |
| Export credit guarantees and special guarantees | 1 | 0 | -410 | 25 | -96 | -1 | 9 | -86 |
| Operating profit | 53 | 28 | 86 | 41 | 27 | 108 | 75 | 45 |
| Profit for the period | 51 | 28 | 81 | 42 | 22 | 106 | 76 | 40 |

Outlook for financing

In euros, the demand for SME financing was about one third greater than during the first nine months the year before. The growth was attributable above all to Finnvera's wider mandates, such as the possibility to finance enterprises larger than SMEs and to subscribe bonds. The volume of SME financing is expected to remain at a high level during the last quarter of the year as well.

Demand for export credit guarantees also continued strong during the third quarter and is expected to remain equally brisk until the end of the year. Country risks are always assessed when guarantee decisions are made; at present, a close eye is kept on economic trends in countries such as Russia and Brazil. These two countries together account for just under one quarter of all outstanding export credit guarantees.

According to the current estimate, the Finnvera Group's financial performance for 2015 is likely to be better than in 2014 because there have been fewer new impairment losses and provisions for losses than had been expected. In a similar estimate



made early in 2015, the financial performance was expected to fall below that in 2014. The uncertainty factors associated with economic trends make it difficult to predict financial performance. If more risks materialise than has been anticipated, the situation may weaken considerably from what is projected.

CEO Pauli Heikkilä:

"The number of enterprises will inevitably decline if there is no one to continue ageing entrepreneurs' work. Both competitive companies on the domestic market and companies engaged in exports should be able to continue their operations by means of ownership changes. Acquiring an operating company is a viable alternative to establishing a new one. For our part, we are actively involved in the financing of various ownership arrangements. Together with the Ministry of Employment and the Economy, we are planning a new programme for financing ownership changes. We are also preparing the adoption of an instrument for mezzanine financing. The aim is to put the new financing tools to use in early 2016.

During the period under review, we completed our biggest acquisition of funds to date: one billion euros. We manage a large liquidity reserve in order to be able to finance, among other things, the coming purchases of ships. Our authorisation to grant export credits is already largely in use and we are currently negotiating about raising it."



Finnvera Group

Interim Report for 1 January-30 September 2015

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Aside from the parent company, Finnvera plc, the Finnvera Group comprises the following subsidiaries: Seed Fund Vera Ltd and Veraventure Ltd, engaged in venture capital investments, and Finnish Export Credit Ltd, which provides export credits and administers interest equalisation.



The Group's financial trend

The Finnvera Group's July-September 2015

The Finnvera Group's profit for the third quarter of 2015 was EUR 51 million, or EUR 23 million better than for the second quarter (28 million). The main factors improving the result were the reduction of EUR 19 million in impairment losses on receivables and guarantee losses, the reduction of EUR 5 million in losses from items carried at fair value, and the decrease of EUR 1 million in administrative expenses.

During July-September, the net value of the Group's fee and commission income and expenses came to EUR 34 million, or 5 per cent and EUR 2 million less than in the previous quarter. This diminished the result for the third quarter when compared against the previous quarter. The Finnvera Group's net interest income came to EUR 15 million in the third quarter. The net interest income remained at the same level as in the second quarter.

The Finnvera Group's January-September 2015

The Finnvera Group's profit for January-September totalled EUR 106 million (76 million). The profit was EUR 30 million more than during the corresponding period in 2014. The main factors improving the financial performance for the past nine months were the decrease of EUR 27 million in impairment losses on receivables and guarantee losses, the increase of 5 per cent, or EUR 5 million, in the parent company Finnvera plc's fee and commission income, as well as the decrease of EUR 6 million in losses from items carried at fair value.

The parent company Finnvera plc's profit for January-September stood at EUR 108 million (84 million). The Group companies and associated companies had an effect of EUR -2 million on the profit (-9 million). Venture capital investments accounted for EUR -8 million (-9 million) of this effect. Interest equalisation and the financing of export credits by Finnish Export Credit Ltd accounted for EUR 6 million (0.5 million).

When the result is broken down by business sector, both the parent company's export financing and SME financing showed a profit for January-September: the separate result for export credit guarantees and special guarantees came to EUR 68 million (79 million), while the profit for credits and guarantees in SME financing was EUR 40 million (4 million).

Analysis of the financial performance for January-September 2015

Interest income and expenses and interest subsidies

The Finnvera Group's net interest income for January-September came to EUR 43 million. The net interest income was two per cent greater than during the corresponding period in 2014 (42 million).

The interest subsidies paid by the State and the European Regional Development Fund (ERDF), and passed on to clients directly, totalled EUR 3 million, or nearly 50 per cent less than the year before. The granting of interest-subsidised financing ceased at the beginning of 2014. In consequence, the amount of interest subsidies during the period under review was smaller than before. The accumulation of interest subsidies will cease completely in the coming years when all interest-subsidised financing has been repaid.

Fee and commission income and expenses

The net value of the Group's fee and commission income and expenses came to EUR 107 million (103 million). Underlying the increase of 5 per cent in fee and commission income were some individual major export credit guarantees that came into effect and the general rise in risk premiums on the market.

The gross sum of the fee and commission income totalled EUR 118 million (109 million). Of this, the parent company's fee and commission income from export credit guarantees and special guarantees accounted for EUR 87 million, or 74 per cent (80), while SME financing accounted for EUR 30 million, or 26 per cent (28). Finnish Export Credit Ltd's fee and commission income from interest equalisation and export credit financing amounted to EUR 0.5 million (1 million).

The fee and commission expenses totalled EUR 11 million (5 million). The fee and commission expenses consisted mainly of reinsurance costs for policies taken out by the parent company, Finnvera plc. Reinsurance protection has been increased, which has contributed to the rise in reinsurance costs.

Gains/losses from items carried at fair value

The Group's losses from items carried at fair value totalled EUR 8 million (14 million). Of these losses, the change in the fair value of venture capital investments accounted for EUR



7 million (11 million). The change in the fair value of debts and interest rate and currency swaps, as well as exchange rate differences, accounted for EUR 0.5 million (3 million).

Other income

In January-September, the Group's net income from investments totalled EUR -0.5 million (1 million). This was caused by losses in the assignment of debt securities. Other operating income totalled EUR 0.6 million (1 million), which comprised, among other things, rental income and the management fee paid by the State Guarantee Fund for managing the liability for export credit guarantees and special guarantees arisen prior to 1999.

Impairment losses on receivables, guarantee losses

The Group's impairment losses and guarantee losses on loans, domestic guarantees, export guarantees and special

guarantees totalled EUR 67 million (70 million). The credit and guarantee losses materialised totalled EUR 102 million (87 million), while the change in impairment losses on credits and in provisions for losses accounted for EUR -35 million (-17 million). The reason for the exceptional negative change in impairment losses on credits and in provisions for losses was that the impairment losses and provisions for losses recognised in previous years were either reversed or decreased.

The compensation paid by the State and the European Regional Development Fund for credit and guarantee losses in SME financing totalled EUR 69 million (45 million), or 66 per cent of the losses materialised. Some large individual losses that materialised in January–September had an impact on the total compensation for credit losses. After the compensation for credit losses by the State, the Finnvera Group's liability for the impairment and losses in the period under review was EUR -2 million (25 million).

| Finnvera Group Impairment losses on receivables, guarantee losses | Q3/2015 MEUR | Q2/2015 MEUR | Change % | Q3/2014 MEUR | Change % | 1-9/2015 MEUR | 1-9/2014 MEUR | Change % |
|---|-----------------|-----------------|----------|-----------------|----------|------------------|------------------|----------|
| Impairment losses on receivables, guarantee losses | 5 | -3 | -271 | 10 | -55 | 2 | -25 | -58 |
| Loans and domestic guarantees | -59 | -7 | 760 | -38 | 57 | -66 | -79 | 76 |
| Credit loss compensation from the State | 65 | 5 | 1 299 | 23 | 187 | 69 | 45 | 162 |
| Export credit guarantees and special guarantees | -1 | 0 | 117 | 25 | -103 | -1 | 9 | -86 |

Calculated according to the method harmonised at EU level, the net amount of doubtful receivables in SME financing stood at EUR 200 million at the end of September. When the impairment losses recognised are considered, doubtful receivables accounted for 8.1 per cent of the total outstanding commitments. When the State's compensation for credit losses – a reducing factor in SME financing – is also taken into account, the ratio of doubtful receivables to total outstanding commitments was 3.8 per cent.

Operating expenses

The Group's administrative expenses, including personnel expenses and other expenses, were EUR 32 million (29 million). Administrative expenses totalled EUR 2 million more than during the corresponding period in 2014. Personnel expenses accounted for 69 per cent of administrative expenses (68).

Other operating expenses in the Group came to EUR 5 million (5 million). Other operating expenses include depreciation and costs associated with real property.

Long-term economic self-sustainability

According to the goal of economic self-sustainability set for Finnvera's operations, the income received from the company's operations must, in the long run, cover the company's operating expenses. The period for reviewing self-sustainability is 10 years for SME financing and 20 years for export financing.

Self-sustainability in Finnvera's SME financing has been attained over a period of 10 years when the cumulative result is calculated up to the end of September 2015. Correspondingly, export financing has been economically



self-sustainable during Finnvera's history of more than 15 years of operation. If the payment-based result of Finnvera's predecessor, the Finnish Guarantee Board, for its last years of operation is taken into account when reviewing the self-sustainability of export financing, economic self-sustainability is also realised over a 20-year period.

The extent and risk level of Finnvera's outstanding commitments will have a significant impact on its financial performance and long-term economic self-sustainability in the coming years. In examining the financial performance, it is important to note that, at the end of September 2015, Finnvera's total commitments for export credit guarantees and special guarantees amounted to EUR 16.6 billion and the commitments for credits and guarantees in SME financing, as well as guarantee receivables, stood at EUR 2.3 billion. Seen against these commitments, the net profit building a loss buffer on the balance sheet is now about 0.6 per cent at the annual level, and the equity is 6 per cent.

Balance sheet 30 September 2015

At the end of September, the consolidated balance sheet total was EUR 8,055 million (6,619 million), while the balance sheet total of the parent company, Finnvera plc, came to EUR 5,720 million (4,122 million). The consolidated balance sheet total has increased by 22 per cent, or EUR 1,436 million, during 2015. Most of the increase stemmed from the financing of export credits carried out by the subsidiary Finnish Export Credit Ltd. At the end of September, the balance sheet total of Finnish Export Credit Ltd was EUR 4,390 million (3,425 million).

At the end of September, the Group's outstanding credits came to EUR 5,436 million (4,593 million), or EUR 843 million more than at the start of the year. The outstanding credits of the parent company, Finnvera plc, came to EUR 3,143 million (2,193 million), of which the receivables from the subsidiaries totalled EUR 1,977 million (928 million).

The parent company's outstanding domestic guarantees have increased slightly during 2015 and totalled EUR 1,015 million on 30 September (988 million).

The outstanding commitments, as defined in the Act on the State's Export Credit Guarantees, totalled EUR 12,993 million at the end of September (10,755 million). Outstanding commitments arising from export credit guarantees and special guarantees (current commitments and offers given, including export guarantees) totalled EUR 16,628 million (12,600 million).

The parent company's long-term liabilities as per 30 September totalled EUR 4,016 million (2,650 million). Of this sum, EUR 3,928 million (2,564 million) consisted of bonds. The liabilities include subordinated loans of EUR 38 million received by Finnvera from the State for investment in the share capitals of Seed Fund Vera Ltd and Veraventure Ltd (36 million), and a subordinated loan of EUR 50 million granted by the State for strengthening capital adequacy (50 million).

At the end of the period under review, the Group's non-restricted reserves contained a total of EUR 866 million (756 million), of which the reserve for domestic operations accounted for EUR 136 million (135 million), the reserve for export credit guarantees and special guarantees EUR 536 million (436 million), the reserve for venture capital investments EUR 17 million (17 million) and retained profits for EUR 177 million (169 million).

To comply with the requirements of IAS 8 standard, the non-restricted reserves were adjusted during the previous period, Q2/2015. The reason for the adjustment was a system error affecting export credit guarantee income and reinsurance expenses, which meant that the figures for guarantee premiums and reinsurance premiums paid in advance for the previous financial periods and shown on the balance sheet were too high, EUR 53 million. The impact of the adjustment on the net value of the fee and commission income and expenses for the reference period of 1 January–30 September 2014 was EUR -0.7 million (Note 1).

The reserve for venture capital investments, under unrestricted equity on the balance sheet, is used to monitor the assets allocated by the ERDF to venture capital investments.



| Finnvera Group Balance sheet | 30 June 2015 MEUR | 31 Dec 2014 MEUR | Change MEUR | Change % |
|---|----------------------|---------------------|----------------|-------------|
| Share capital | 197 | 197 | 0 | 0 |
| Share premium and fair value reserve | 50 | 51 | -1 | -2 |
| Non-restricted reserves, in total | 866 | 756 | 109 | 14 |
| Reserve for domestic operations | 136 | 135 | 1 | 1 |
| Reserve for export credit guarantees and special guarantees | 536 | 436 | 100 | 23 |
| Other | 17 | 17 | 0 | 0 |
| Retained earnings | 177 | 169 | 8 | 5 |
| Equity attributable to the parent company's shareholders | 1,112 | 1,004 | 108 | 11 |
| Share of equity held by non-controlling interest | 5 | 5 | 0 | -8 |
| Balance sheet total | 8,055 | 6,619 | 1,436 | 22 |

Acquisition of funds

In January-September, the Group's long-term acquisition of funds totalled EUR 1,447 million (1,299 million). EUR 457 million in long-term loans was repaid (356 million).

Capital adequacy

According to the goal set by the State of Finland, the owner of Finnvera, the Group's capital adequacy ratio should be at

least 12.0 per cent. Capital adequacy is calculated in accordance with the principles of the Basel III standard method. At the end of September, the Group's Tier 2 capital adequacy ratio stood at 17.9 per cent (18.6) while the Tier 2 capital adequacy of the parent company, Finnvera plc, was 17.0 per cent (17.8).

| Capital adequacy Finnvera Group | 30 Sep 2015 % | 31 Dec 2014 % | Change % points | 30 Sep 2014 % |
|------------------------------------|------------------|------------------|--------------------|------------------|
| Tier 1 | 17.4 | 17.7 | -0.3 | 17.2 |
| Tier 2 | 17.9 | 18.6 | -0.7 | 18.2 |

| Capital adequacy Finnvera plc | 30 Sep 2015 % | 31 Dec 2014 % | Change % points | 30 Sep 2014 % |
|----------------------------------|------------------|------------------|--------------------|------------------|
| Tier 1 | 16.5 | 16.9 | -0.4 | 17.0 |
| Tier 2 | 17.0 | 17.8 | -0.8 | 18.0 |

The Act on Finnvera (443/1998) stipulates that domestic operations must be kept separate from export credit guarantee and special guarantee operations. In consequence, losses from domestic operations are covered from the reserve for domestic operations, while losses from export credit guarantees and special guarantees are covered from the reserve for export credit guarantee and special guarantee operations. According to the Act on the State Guarantee Fund (444/1998), the State is responsible for export credit guarantees and special guarantees. Should the reserve for export

credit guarantee and special guarantee operations lack sufficient assets to cover the losses incurred in the respective operations, the losses are covered from assets in the State Guarantee Fund, which are supplemented, whenever necessary, by an appropriation from the State Budget. The above separation prescribed by law, and the State's responsibility for export credit guarantees, explain why Finnvera calculates its capital adequacy, i.e. the ratio between its commitments and assets, only for domestic operations.



The Finnvera Group's risk-weighted receivables totalled EUR 2,369 million at the end of September (2,349 million). Of these, loans and guarantees pertaining to business proper amounted to EUR 1,843 million (1,926 million), or 78 per cent of risk-weighted receivables. Most of the remaining receivables were associated with the acquisition of funds and the

investment of cash assets. About 50 per cent of loans and guarantees consisted of a large number of individual commitments of under one million euros. Calculated according to the standard method, their risk weight was 75 per cent. The risk weight of other loans and guarantees was 100 per cent.

| Finnvera Group Capital for calculating capital adequacy | 30 Sep 2015 MEUR | 31 Dec 2014 MEUR |
|--|---------------------|---------------------|
| Equity excl. profit for the year | 952 | 855 |
| Intangible assets | -4 | -3 |
| Reserve for export credit guarantees and special guarantees | -536 | -436 |
| Profit for the period | 0 | 101 |
| Profit for the period attributable to export credit guarantees | 0 | -100 |
| Subordinated loan | 12 | 20 |
| Total | 425 | 436 |

| Finnvera Group Risk-weighted items | 30 Sep 2015 MEUR | 31 Dec 2014 MEUR |
|--|---------------------|---------------------|
| Receivables from credit institutions | 184 | 138 |
| Receivables from clients | 1,843 | 1,926 |
| Investments and derivatives | 130 | 73 |
| Receivables, prepayments, interest and other receivables, other assets | 22 | 27 |
| Binding promises for loans | 103 | 98 |
| Operational risk | 87 | 87 |
| Total | 2,369 | 2,349 |
| | | |
| Tier 2 | 17.9% | 18.6% |

Personnel

At the end of September, the Group had 398 employees (395 on 30 September 2014), of whom 365 (370) held a permanent post and 33 (25) a fixed-term post.

Other events during the period under review

Finnvera's guarantees for ship purchases

Finnvera participates in the financing of two cruise vessels, Mein Schiff 7 and 8, ordered by TUI Cruises GmbH and built at the Turku shipyard of Meyer Turku Ltd. Finnvera provides guarantees for the pre-delivery financing granted to the shipyard and for the post-delivery financing granted to the buyer.

When the ships ordered both earlier and now are considered together, Finnvera's commitments on behalf of the shipowner will rise at most to about EUR 2 billion. After these orders for ships placed by TUI Cruises GmbH, Finnvera's commitments for the financing of Meyer Turku Ltd can rise at most to about EUR 850 million.

Finnvera issued a loan of one billion euros

On 15 September 2015, Finnvera plc issued a seven-year fixed-rate bond of one billion euros. The bond is the largest issued by Finnvera to date under the EMTN (Euro Medium Term Note) Programme.



Finnvera's EMTN Programme and the loans issued under it are guaranteed by the State of Finland. The funds are used both for SME financing and for financing export credits.

Events after the period under review

Changes associated with the new organisation, launched last year in September, continued. As of 1 October, Deputy CEO Topi Vesteri has led the new Credit Decision Unit. The Service Centre is merged with the Service Production Unit, which will begin operations at the start of next year. The aim of these changes is to accelerate the efficient implementation of Finnvera's strategy.

Outlook for financing

In euros, the demand for SME financing was about one third greater than in the corresponding period the year before. The growth was attributable above all to Finnvera's wider mandates, such as the possibility to finance enterprises larger than SMEs and to subscribe bonds. The volume of SME financing is expected to remain at a high level during the last quarter of the year as well.

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According to the current estimate, the Finnvera Group's financial performance for 2015 is likely to be better than in 2014 because there have been fewer new impairment losses and provisions for losses than had been expected. In a similar estimate made early in 2015, the financial performance was expected to fall below that in 2014. The uncertainty factors associated with economic trends make it difficult to predict financial performance. If more risks materialise than has been anticipated, the situation may weaken considerably from what is projected.



Comprehensive income statement

| | | Finnvera G | roup | Finnvera | plc |
|--|------|------------------------|-----------------------|----------|---|
| | | 1–9 | 1–9 | 1–9 | 1–9 |
| (EUR 1,000) | Note | 2015 | 2014 | 2015 | 2014 |
| Interest income | | | | | |
| Loans | | 85 025 | 79 325 | 36 057 | 33 518 |
| Subsidies passed on to customers | | 2 842 | 5 193 | 2 842 | 5 193 |
| Other | | 4 168 | 3 161 | 3 793 | 3 413 |
| Total interest income | | 92 035 | 87 678 | 42 692 | 42 124 |
| Interest expenses | | -48 973 | -45 547 | -5 257 | -3 513 |
| Net interest income | | 43 061 | 42 132 | 37 435 | 38 611 |
| | | 10 001 | 12 102 | C. 100 | • |
| Net fee and commission income | | 107 463 | 102 667 | 106 941 | 101 862 |
| Gains and losses from financial instruments carried at fair value | 3 | -7 628 | -13 542 | 37 | -1 008 |
| Net income from investments | | -523 | 666 | -627 | 63 |
| Other operating income | | 626 | 1 359 | 837 | 1 364 |
| Administrative expenses | | | | | |
| Wages and salaries | | -21 954 | -20 083 | -21 204 | -19 254 |
| Other administrative expenses | | -9 635 | -9 259 | -9 243 | -8 827 |
| Total administrative expenses | | -31 589 | -29 342 | -30 447 | -28 081 |
| 011 | | 4.000 | 4.507 | 0.700 | 4.504 |
| Other operating expenses | | -4 828 | -4 507 | -8 763 | -4 504 |
| Impairment loss on financial assets | 4 | | | | |
| Impairment losses on credits and losses on guarantees | | -66 317 | -78 931 | -65 802 | -78 082 |
| Credit loss compensation from the State | | 69 346 | 45 438 | 69 346 | 45 438 |
| Losses on export credit guarantees and special guarantees | | -1 147 | 8 676 | -1 147 | 8 676 |
| Net impairment loss on financial assets | | 1 882 | -24 817 | 2 397 | -23 969 |
| Operating profit | | 108 464 | 74 615 | 107 810 | 84 337 |
| Income tax expense | | -2 406 | 1 159 | 0 | 0 |
| Profit for the period | | 106 057 | 75 774 | 107 810 | 84 337 |
| | | | | | |
| Other comprehensive income | | | | | |
| Items that may be reclassified subsequently to the statement of inco | me | | | | |
| -Comprehensive income for the period/Change in the fair value of shares for sale | | -1 070 | -222 | -1 049 | -281 |
| Total other comprehensive income | | -1 070 | -222 | -1 049 | -201 -281 |
| Total other comprehensive income | | -1 070 | -222 | -1 049 | -201 |
| Total comprehensive income for the period | | 104 987 | 75 554 | 106 761 | 84 056 |
| | | | | | |
| Distribution of the profit for the period attributable to | | | | | |
| Equity holders of the parent company | | 106 478 | 76 057 | | |
| Non-controlling interest | | -421 106 057 | -283 75 774 | | |
| | | 100 001 | 10114 | | |
| Distribution of the total comprehensive income for the period attributable to | | | | | |
| Equity holders of the parent company | | 105 408 | 75 835 | | |
| Non-controlling interest | | -421 | -283 | | |
| | | | | | |



Balance sheet

| | | Finnvera | • | Finnve | • |
|---|------|-------------------------------|----------------------------|----------------------------|-----------------------------|
| (EUR 1,000) | Note | 30 Sep 2015 | 31 Dec 2014 | 30 Sep 2015 | 31 Dec 2014 |
| ASSETS | | | | | |
| Loans and receivables from credit institutions | | | | | |
| Payable on demand | | 885 674 | 634 614 | 850 244 | 549 942 |
| Other than payable on demand | | 32 220 | 56 304 | 8 117 | 20 252 |
| | | 917 894 | 690 918 | 858 361 | 570 194 |
| Loans and receivables from customers | | 5 405 040 | 4 500 004 | 0.440.440 | 0.400.70 |
| Loans | | 5 435 949 | 4 592 991 | 3 143 449 | 2 192 725 |
| Guarantee receivables | | 35 312 | 38 740 | 35 312 | 38 740 |
| Receivables from export credit and special quarantee operations | | 12 354 5 483 615 | 11 238 4 642 969 | 12 354 3 191 115 | 11 238 2 242 70 3 |
| Investments | | 5 463 615 | 4 042 909 | 3 191 113 | 2 242 703 |
| Debt securities | | 1 237 483 | 934 721 | 1 222 483 | 934 721 |
| Investments in group companies | | 0 | 0 | 174 815 | 159 815 |
| Associates | | 63 487 | 63 570 | 0 | 349 |
| Other shares and participations | | 76 664 | 67 134 | 14 490 | 14 520 |
| Carlor Criarios aria paraorparione | | 1 377 635 | 1 065 425 | 1 411 789 | 1 109 404 |
| Derivatives | 9 | 111 405 | 51 434 | 109 672 | 51 434 |
| Intangible assets | | 3 733 | 3 427 | 3 684 | 3 378 |
| Property and equipment | | | | | |
| Properties | | 167 | 171 | 167 | 171 |
| Equipment | | 1 507 | 1 171 | 1 507 | 1 171 |
| | | 1 674 | 1 342 | 1 674 | 1 342 |
| Other assets | | | | | |
| Credit loss receivables from the state | | 9 168 | 19 713 | 9 168 | 19 713 |
| Other | | 7 596 | 4 345 | 7 596 | 7 783 |
| | | 16 764 | 24 059 | 16 764 | 27 496 |
| Prepayments and accrued income | | 142 472 | 139 136 | 126 550 | 116 168 |
| Tax assets | | 190 | 190 | | |
| TOTAL ASSETS | | 8 055 380 | 6 618 900 | 5 719 607 | 4 122 120 |
| LIABILITIES | | | | | |
| Liabilities to credit institutions | | 0 | 0 | 0 | C |
| Liabilities to other institutions | | | | | |
| At fair value through profit or loss | 10 | 38 487 | 35 769 | 0 | C |
| Other financial liabilities | | 2 326 487 | 2 419 517 | 63 027 | C |
| Debt securities in issue | | | | | |
| At fair value trough profit or loss | 10 | 3 927 751 | 2 564 141 | 3 927 751 | 2 564 141 |
| Derivatives | 9 | 127 986 | 106 232 | 127 986 | 103 794 |
| Provisions | | 41 115 | 55 276 | 41 115 | 55 276 |
| Other liabilities | | 57 378 | 50 769 | 49 769 | 50 705 |
| Accruals and deferred income | | 327 404 | 289 211 | 322 665 | 272 621 |
| Tax liabilities | 10 | 3 709 | 2 862 | 88 089 | 86 139 |
| Capital loans | 10 | 88 089 6 938 407 | 86 139 5 609 914 | 4 620 402 | 3 132 676 |
| EQUITY | | 0 000 407 | 0 000 014 | 4 020 402 | 0 102 010 |
| Equity attributable to the parent company's shareholders | | | | | |
| Share capital | | 196 605 | 196 605 | 196 605 | 196 605 |
| Share premium | | 51 036 | 51 036 | 51 036 | 51 036 |
| Fair value reserve | | -1 169 | -99 | -1 285 | -236 |
| Non-restricted reserves | | | | | |
| Reserve for domestic operations | | 135 879 | 135 089 | 135 879 | 135 089 |
| Reserve for export credit guarantees and special guarantees | | 536 064 | 435 628 | 536 064 | 435 628 |
| Other | | 16 570 | 16 619 | 16 570 | 16 619 |
| B. C. C. C. | | 177 009 | 168 708 | 164 337 | 154 704 |
| Retained earnings | | | 756 044 | 852 850 | 742 039 |
| Retained earnings | | 865 522 | 756 044 | 032 030 | 742 000 |
| | | | | | |
| Total equity Share of equity held by non-controlling interest | | 865 522 1 111 995 4 979 | 1 003 586 5 399 | 1 099 206 | 989 443 |



Statement of changes in equity

| (EUR 1,000) | Α | В | С | D | E | F | G | Н | ı | • |
|--|-------------|---------|--------|--------------------------|--------------------------|-----------------------|-----------------------------------|--------------------------------|-------|------------------------|
| Finnvera Group | | | | | | | | | | |
| Equity attributable to the parent compa | any's share | holders | | | | | | | | |
| Reported balance at 31 Dec 2014 Error in the accrual of fee and commission income and expenses | 196 605 | 51 036 | -99 | 135 089 | 435 628 | 16 619 | 115 736 52 973 | 950 613 52 973 | 5 399 | 956 01 3 |
| Restated balance at 1 Jan 2015 | 196 605 | 51 036 | -99 | 135 089 | 435 628 | 16 619 | | 1 003 586 | 5 300 | 1 008 98 |
| Cancelled amount of subordinated loan received from the owner | 190 003 | 31 030 | -33 | 133 009 | 433 626 | 10 019 | 3 050 | 3 050 | 5 555 | 3 05 |
| Comprehensive income for the period/Change in the fair value of shares for sale | | | -1 070 | | | | 106 478 | 105 408 | -421 | 104 98 |
| Transfer to reserves | | | | 791 | 100 436 | -49 | -101 227 | -49 | | -4 |
| Adjustments | | | | | | | | | | |
| Balance at 30 Sep 2015 | 196 605 | 51 036 | -1 169 | 135 879 | 536 064 | 16 570 | 177 009 | 1 111 995 | 4 979 | 1 116 97 |
| Reported balance at 31 Dec 2013 Error in the accrual of fee average and average and average are accounted to the company of th | 196 605 | 51 036 | 518 | 137 172 | 357 825 | 17 225 | 82 590 | 842 972 | 5 594 | 848 56 |
| commission income and expenses Restated balance at 1 Jan 2014 | 196 605 | 51 036 | 518 | 137 172 | 357 825 | 17 225 | 54 411 137 001 | 54 411 897 383 | 5 594 | 54 41 902 97 |
| Cancelled amount of subordinated loan received from the owner | 130 003 | 31 030 | 310 | 137 172 | 337 023 | 17 223 | 6 607 | 6 607 | 3 334 | 6 60 |
| Comprehensive income for the period/Change in the fair value of shares for sale | | | -222 | | | | 76 768 | 76 546 | -283 | 76 26 |
| Transfer to reserves | | | | -2 084 | 77 803 | -606 | -75 719 | -606 | 200 | -60 |
| Reported balance at 30 Sep 2014 | 196 605 | 51 036 | 296 | 135 088 | 435 628 | 16 619 | 144 656 | 979 929 | 5 311 | 985 23 |
| Error in the accrual of fee and commission income and expenses | | | | | | | -711 | -711 | | -71 |
| Restated balance at 30 Sep 2014 | 196 605 | 51 036 | 296 | 135 088 | 435 628 | 16 619 | 143 945 | 979 218 | 5 311 | 984 52 |
| Finnvera plc | | | | | | | | | | |
| Reported balance at 31 Dec 2014 | 196 605 | 51 036 | -236 | 135 089 | 435 628 | 16 619 | 101 731 | 936 472 | | |
| Error in the accrual of fee and commission income and expenses | | | | | | | 52 973 | | | |
| Balance at 1 Jan 2015 Cancelled amount of subordinated loan | 196 605 | 51 036 | -236 | 135 089 | 435 628 | 16 619 | 154 704 | 936 472 | | |
| received from the owner Comprehensive income for the period/Change in the fair value of | | | | | | | 3 050 | 3 050 | | |
| shares for sale | | | -1 049 | | | | 107 810 | 106 761 | | |
| Transfer to reserves | | | | 791 | 100 436 | -49 | -101 227 | -49 | | |
| Adjustments Balance at 30 Sep 2015 | 196 605 | 51 036 | -1 285 | 135 879 | 536 064 | 16 570 | 164 337 | 0 1 099 206 | | |
| Reported balance at 31 Dec 2013 Error in the accrual of fee and | 196 605 | 51 036 | -71 | 137 172 | 357 825 | 17 225 | 76 223 | 836 015 | | |
| commission income and expenses | | | | | | | 54 411 | 54 411 | | |
| Restated balance at 1 Jan 2014 Cancelled amount of subordinated loan | 196 605 | 51 036 | -71 | 137 172 | 357 825 | 17 225 | 130 634 | 890 426 | | |
| received from the owner Comprehensive income for the | | | | | | | 6 607 | 6 607 | | |
| period/Change in the fair value of | | | | | | | 85 048 | 84 766 | | |
| period/Change in the fair value of shares for sale | | | -282 | 0.004 | 77 000 | 000 | 75 740 | 000 | | |
| period/Change in the fair value of shares for sale Transfer to reserves | 196 605 | 51 036 | | -2 084 135 089 | 77 803 | -606 16 619 | -75 719 | -606 981 193 | | |
| period/Change in the fair value of shares for sale | 196 605 | 51 036 | -353 | -2 084 135 089 | 77 803 435 628 | -606 16 619 | -75 719 146 570 -711 | -606 981 193 -711 | | |

Legend:

B = Share premium

F = Other reserves

G = Retained earnings

C = Fair value reserve H = Total

D = Reserve for domestic operations I = Share of equity held by non-controlling interest



Statement of cash flow

| | Finnvera Group | | Finnvera | plc |
|--|----------------|------------|------------|------------|
| | 1–9 | 1–9 | 1–9 | 1–9 |
| (EUR 1,000) | 2015 | 2014 | 2015 | 2014 |
| | | | | |
| Cash flows from operating activities | | | | |
| Withdrawal of loans granted | -1 740 039 | -1 650 218 | -1 738 679 | -1 246 674 |
| Repayments of loans granted | 1 041 382 | 956 052 | 785 678 | 689 170 |
| Purchase of investments | -8 287 | -10 412 | -15 000 | -10 000 |
| Proceeds from investments | 3 392 | 11 149 | 0 | 0 |
| Interest received | 86 488 | 77 599 | 33 556 | 30 822 |
| Interest paid | -59 269 | -47 413 | -4 797 | -2 137 |
| Interest subsidy received | 1 174 | 2 875 | 1 174 | 2 875 |
| Payments received from commission income | 135 224 | 107 536 | 133 123 | 103 929 |
| Payments received from other operating income | 121 179 | 46 495 | 119 734 | 43 785 |
| Payments for operating expenses | -49 012 | -49 639 | -52 680 | -45 698 |
| Claims paid | -26 449 | -27 642 | -26 449 | -27 642 |
| Taxes paid | -1 550 | -1 398 | 0 | 0 |
| Net cash used in (-) / from (+) operating activities (A) | -495 768 | -585 016 | -764 340 | -461 570 |
| | | | | |
| Cash flow from investing activities | | | | |
| Purchase of property and equipment and intangible assets | -1 394 | -631 | -1 394 | -572 |
| Proceeds from other investments | 255 | 178 | 255 | 178 |
| Dividends received from investments | 106 | 307 | 18 | 12 |
| Net cash used in (-) / from (+) investing activities (B) | -1 033 | -146 | -1 121 | -382 |
| | | | | |
| Cash flows from financing activities | | | | |
| Proceeds from loans | 1 446 814 | 1 298 658 | 1 509 761 | 896 902 |
| Repayment of loans | -456 969 | -355 961 | -201 177 | -95 516 |
| Payments from derivatives collateral | 32 807 | 0 | 32 807 | 0 |
| Net cash used in (-) / from (+) financing activities (C) | 1 022 651 | 942 697 | 1 341 391 | 801 386 |
| | | | | |
| Net change in cash and cash equivalents (A+B+C) | | | | |
| increase (+) / decrease (-) | 525 851 | 357 536 | 575 930 | 339 435 |
| | | | | |
| Cash and cash equivalents at the beginning of the | 1 615 330 | CC4 024 | 4 504 044 | EC9 000 |
| period | | 661 834 | 1 504 914 | 568 009 |
| Cash and cash equivalents at the end of the period | 2 141 180 | 1 019 370 | 2 080 844 | 907 444 |
| Cook and each equivalents at the and of the maried | | | | |
| Cash and cash equivalents at the end of the period | 000 704 | E20.040 | 050 004 | 400.005 |
| Receivables from credit institutions | 893 791 | 533 243 | 858 361 | 486 325 |
| Debt securities | 1 237 483 | 427 120 | 1 222 483 | 421 120 |
| Investments in short-term interest reserves | 9 907 | 59 008 | 0 | 0 |
| | 2 141 180 | 1 019 370 | 2 080 844 | 907 444 |



Notes to the accounts

Accounting principles

The financial statements of the Finnvera Group and the parent company, Finnvera plc, are drawn up according to the International Financial Reporting Standards (IFRS). The income statement is presented in accordance with the IAS 1 Presentation of Financial Statements.

Finnvera's Interim Financial Statements have been prepared in accordance with IAS 34, *Interim Financial Reporting*, as adopted by the EU. The principles for drawing up the financial statements are described in Finnvera's Financial Statements for 2014.

The new and amended standards introduced by the Finnvera Group and their interpretations are presented in the accounting principles for the 2014 financial statements. They do not have any major impact on the consolidated financial statements.

1 Error in the accrual of fee and commission income and expenses for guarantees, which affects previous periods

Owing to a system error, income from premiums on export guarantees (fee and commission income) and reinsurance expenses (fee and commission expenses) have been recognised overly small on the income statements for previous periods. Correspondingly, the sums for guarantee premiums paid in advance (deferred income) and reinsurance premiums paid in advance (accrued income) have been too large on the balance sheet. The error has been corrected in accordance with the requirements of Standard IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors by adjusting the financial statements as follows:

| (1 000 e) | Finnvera Group Finnv | | | Finnvera plc | | |
|--|----------------------|------------|-----------|--------------|------------|----------|
| | Reported | Adjustment | Adjusted | Reported | Adjustment | Adjusted |
| 1 Jan 2014 | | | | | | |
| Prepayments and accrued income | 69 115 | -7 704 | 61 411 | 53 952 | -7 704 | 46 248 |
| Accruals and deferred income | 307 616 | -62 114 | 245 502 | 293 824 | -62 114 | 231 710 |
| Retained earnings | 82 590 | 54 411 | 137 001 | 76 223 | 54 411 | 130 634 |
| Total equity | | | | | | |
| - Equity holders of the parent company | 842 972 | 54 411 | 897 383 | 836 015 | 54 411 | 890 426 |
| - Share of equity held by non-controlling interest | 5 594 | 0 | 5 594 | | | |
| The Year 2014 | | | | | | |
| Impact on the balance sheet, 31 Dec 2014 | | | | | | |
| Prepayments and accrued income | 148 875 | -9 739 | 139 136 | 125 907 | -9 739 | 116 168 |
| Accruals and deferred income | 351 923 | -62 712 | 289 211 | 335 333 | -62 712 | 272 621 |
| Retained earnings *) | 115 736 | 52 973 | 168 708 | 101 731 | 52 973 | 154 704 |
| Total equity | | | | | | |
| - Equity holders of the parent company | 950 613 | 52 973 | 1 003 586 | 936 471 | 52 973 | 989 443 |
| - Share of equity held by non-controlling interest | 5 399 | 0 | 5 399 | | | |
| Impact on the income statement, 1 Jan - 30 June 2014 | | | | | | |
| Net fee and commission income | 103 378 | -711 | 102 667 | 102 573 | -711 | 101 862 |
| Profit for the period | 76 486 | -711 | 75 775 | 85 048 | -711 | 84 337 |
| Impact on the income statement, 1 Jan - 31 Dec 2014 | | | | | | |
| Net fee and commission income | 138 487 | -1 438 | 137 049 | 137 457 | -1 438 | 136 019 |
| Profit for the period | 101 321 | -1 438 | 99 883 | 93 878 | -1 438 | 92 440 |

^{*)} By virtue of Section 4 of the Act on the State-owned Specialised Financing Company, the profit is transferred to the non-restricted reserves, as decided by the General Meeting. The adjustment applies to the profit from export credit guarantees and special guarantees. The decision on the transfer of this adjustment to the reserve for export credit guarantees and special guarantees will be made by the General Meeting at the same time as the decision on the use of the profit for the financial period 2015.



2 Segment information

Segment reporting in the Finnvera Group is based on internal business areas and organisational structure. Client enterprises have been divided into business areas by size, need for financing and development stage. A service concept has been devised for each business area. Finnvera's segments are micro-financing, regional financing, financing for growth and internationalisation, export financing and venture capital investments. The segments and the principles governing the segment accounting are described in more detail in the Finnvera's Financial Statements for 2014.

Income statement and balance sheet by segments

| | Micro | Regional | Financing for growth and internationa- | Export | Venture capital | | |
|---|-----------|-----------|--|-----------|--------------------|--------------|---------|
| (EUR 1,000) | financing | financing | lisation | financing | investments | Eliminations | Total |
| Finnvera Group | | | | | | | |
| 1-9/2015 | | | | | | | |
| Net interest income | 6 854 | 21 964 | 5 012 | 8 966 | 264 | 0 | 43 061 |
| Net fee and commission income | 3 337 | 16 269 | 10 298 | 77 560 | -2 | 0 | 107 463 |
| Net impairment loss on financial assets | -1 898 | -12 568 | 14 562 | 2 300 | -515 | 0 | 1 882 |
| Operating expenses* | -7 890 | -11 377 | -7 392 | -15 390 | -3 413 | 9 796 | -35 667 |
| Depreciation and amortization | -61 | -322 | -157 | -210 | 0 | 0 | -750 |
| Other income, net** | -21 | 91 | 263 | 6 434 | -4 507 | -9 785 | -7 525 |
| Operating profit | 322 | 14 058 | 22 587 | 79 660 | -8 173 | 10 | 108 464 |
| 1–9/2014 | | | | | | | |
| Net interest income | 6 693 | 19 982 | 9 400 | 4 453 | 1 605 | 0 | 42 132 |
| Net fee and commission income | 2 982 | 13 824 | 12 785 | 69 069 | 4 007 | 0 | 102 667 |
| Net impairment loss on financial assets | 2 762 | -23 569 | -13 268 | 10 106 | -848 | 0 | -24 817 |
| Operating expenses* | -7 112 | -9 668 | -7 593 | -6 260 | -5 019 | 2 507 | -33 146 |
| Depreciation and amortization | -58 | -301 | -147 | -197 | 0 | 0 | -703 |
| Other income, net** | -69 | -550 | -33 | -292 | -8 073 | -2 500 | -11 517 |
| Operating profit | 5 198 | -282 | 1 144 | 76 878 | -8 329 | 7 | 74 616 |
| | | | | | | | |
| Finnvera plc | | | | | | | |
| 1–9/2015 | | | | | | | |
| Net interest income | 6 854 | 21 964 | 5 012 | 3 605 | | | 37 435 |
| Net fee and commission income | 3 337 | 16 269 | 10 298 | 77 036 | | | 106 941 |
| Net impairment loss on financial assets | -1 898 | -12 568 | 14 562 | 2 300 | | | 2 397 |
| Operating expenses* | -7 890 | -11 377 | -7 392 | -11 801 | | | -38 460 |
| Depreciation and amortization | -61 | -322 | -157 | -210 | | | -750 |
| Other income, net** | -21 | 91 | 263 | -86 | | | 247 |
| Operating profit | 322 | 14 058 | 22 587 | 70 843 | | | 107 810 |
| 1–9/2014 | | | | | | | |
| Net interest income | 6 693 | 19 982 | 9 400 | 2 537 | | | 38 611 |
| Net fee and commission income | 2 982 | 13 824 | 12 785 | 72 271 | | | 101 862 |
| Net impairment loss on financial assets | -263 | -20 195 | -13 616 | 10 106 | | | -23 969 |
| Operating expenses* | -7 112 | -9 668 | -7 593 | -7 509 | | | -31 882 |
| Depreciation and amortization | -58 | -301 | -147 | -197 | | | -703 |
| Other income, net** | -69 | -550 | -33 | 1 071 | | | 419 |
| Operating profit | 2 173 | 3 092 | 796 | 78 278 | | | 84 337 |

^{*)} Operating expenses = Administration expenses + Other operating expenses - Depreciation and amortisation



^{**)} Other income, net = Gains and losses from financial instruments carried at fair value + Net income from investments + other operating income

3 Gains and losses from financial instruments carried at fair value

| | Finnver | a Group | Finnvera plc | | |
|---|----------------------|----------------------|----------------------|----------------------|--|
| (EUR 1,000) | 1 Jan–30 Sep 2015 | 1 Jan–30 Sep 2014 | 1 Jan–30 Sep 2015 | 1 Jan–30 Sep 2014 | |
| Derivatives | 25 144 | 7 664 | 489 | 10 097 | |
| Liabilities designated fair value through profit and loss | -25 987 | -8 601 | -983 | -9 243 | |
| Exchange rate differences | 386 | -1 928 | 531 | -1 862 | |
| Venture capital investments; fair value changes | -7 170 | -10 677 | 0 | 0 | |
| Total | -7 628 | -13 542 | 37 | -1 008 | |

4 Impairment losses on receivables, guarantee losses

Loans and receivables are considered impaired when there is objective evidence of impairment.

Objective evidence on a customer's capability to fulfil obligations is based on risk classification of the customers, past experience and estimates made by the management about the effect of delayed payments on the accruing of receivables.

| | Finnvera | Group | Finnvera plc | | |
|--|----------------------|----------------------|----------------------|----------------------|--|
| (1 000 e) | 1 Jan–30 Sep 2015 | 1 Jan-30 Sep 2014 | 1 Jan-30 Sep 2015 | 1 Jan-30 Sep 2014 | |
| Impairment losses on receivables and guarantee losses | | | | | |
| Impairment losses on receivables | -67 150 | -50 868 | -66 634 | -50 020 | |
| - Credit losses materialised | -87 855 | -59 476 | -87 340 | -58 628 | |
| - Change in impairment of individually assessed loans | 17 407 | 8 211 | 17 407 | 8 211 | |
| - Change in impairment of collectively assessed loans | 3 299 | 397 | 3 299 | 397 | |
| | 0 | 0 | 0 | 0 | |
| Guarantee losses | 832 | -28 063 | 832 | -28 063 | |
| - Guarantee losses materialised | -15 615 | -25 623 | -15 615 | -25 623 | |
| - Change in individually assessed provisions for losses | 17 508 | 217 | 17 508 | 217 | |
| - Change in collectively assessed provisions for losses | -1 062 | -2 656 | -1 062 | -2 656 | |
| Total, gross | -66 317 | -78 931 | -65 802 | -78 082 | |
| The State's and the ERDF's share of the credit and guarantee losses materialised | 69 346 | 45 438 | 69 346 | 45 438 | |
| Total, net | 3 029 | -33 493 | 3 544 | -32 645 | |
| Losses on export credit guarantees and special guarantees | | | | | |
| Guarantee losses | -1 147 | 8 676 | -1 147 | 8 676 | |
| - Claims paid | -1 942 | -1 114 | -1 942 | -1 114 | |
| - Accumulated recoveries | 5 992 | 1 977 | 5 992 | 1 977 | |
| Change in recovery receivables Provisions for losses on export credit guarantees and special guarantees | -2 915 -2 282 | -2 950 10 763 | -2 915 -2 282 | -2 950 10 763 | |
| Total | -1 147 | 8 676 | -1 147 | 8 676 | |
| . 300 | . 141 | 2010 | | - 010 | |
| Impairment losses on credits and guarantee losses in total | 1 882 | -24 817 | 2 397 | -23 969 | |



5 Classification of financial instruments

| (EUR 1,000) | | | Finnvera Grou | ир | | | Fir | nnvera plc | | |
|----------------------------|--------------------------|--------------------------|------------------------|-----------|------------|--------------------------|-----------------------|----------------|-----------|------------|
| | | Financial instruments | | | | | Financial instruments | | | |
| Assets | Loans and receivables | carried at fair value | Available- for-sale | Total | Fair value | Loans and receivables | carried at fair value | Available-for- | Total | Fair value |
| 30 Sep 2015 | | | | | | | | | | |
| Loans and receivables from | | | | | | | | | | |
| credit institutions | 917 894 | | | 917 894 | 917 832 | 858 361 | | | 858 361 | 858 361 |
| Loans and receivables from | | | | | | | | | | |
| customers | 5 483 615 | | | 5 483 615 | 5 582 875 | 3 191 115 | | | 3 191 115 | 3 189 979 |
| Debt securities | | | 1 237 483 | 1 237 483 | 1 237 483 | | | 1 222 483 | 1 222 483 | 1 222 483 |
| Derivatives | | 111 405 | | 111 405 | 111 405 | | 109 672 | | 109 672 | 109 672 |
| Investments in associates | | 37 796 | 25 691 | 63 487 | 63 487 | | | 0 | 0 | 0 |
| Shares and participations | | 52 267 | 24 397 | 76 664 | 76 664 | | | 14 490 | 14 490 | 14 490 |
| Other financial assets | 126 807 | | | 126 807 | 126 807 | 110 885 | | | 110 885 | 110 885 |
| Total 30 Sep 2015 | 6 528 316 | 201 468 | 1 287 572 | 8 017 355 | 8 116 553 | 4 160 361 | 109 672 | 1 236 974 | 5 507 006 | 5 505 870 |
| 31 Dec 2014 | | | | | | | | | | |
| Loans and receivables from | | | | | | | | | | |
| credit institutions | 690 918 | | | 690 918 | 690 902 | 570 194 | | | 570 194 | 570 194 |
| Loans and receivables from | 4.040.000 | | | 4 040 000 | 4 707 704 | 0.040.700 | | | 0.040.700 | 0.044.700 |
| customers | 4 642 969 | | 004.704 | 4 642 969 | 4 737 704 | 2 242 703 | | 004.704 | 2 242 703 | 2 241 732 |
| Debt securities | | | 934 721 | 934 721 | 934 721 | | | 934 721 | 934 721 | 934 721 |
| Derivatives | | 51 434 | | 51 434 | 51 434 | | 51 434 | | 51 434 | 51 434 |
| Investments in associates | | 35 369 | 28 201 | 63 570 | 63 570 | | | 349 | 349 | 349 |
| Shares and participations | | 51 581 | 15 553 | 67 134 | 67 134 | | | 14 520 | 14 520 | 14 520 |
| Other financial assets | 131 894 | | | 131 894 | 131 894 | 104 769 | | | 104 769 | 104 769 |
| Total 31 Dec 2014 | 5 465 781 | 138 384 | 978 474 | 6 582 640 | 6 677 359 | 2 917 666 | 51 434 | 949 589 | 3 918 690 | 3 917 718 |

| (EUR 1,000) | | Finnvera Grou | ıp | | Finn | Finnvera plc | | | | |
|------------------------------------|--|-----------------------------------|-----------|------------|--|-----------------------------------|-----------|------------|--|--|
| Liabilities | Financial instruments carried at fair value | Other financial liabilities | Total | Fair value | Financial instruments carried at fair value | Other financial liabilities | Total | Fair value | | |
| 30 Sep 2015 | | | | | | | | | | |
| Liabilities to credit institutions | | | 0 | 0 | | | 0 | 0 | | |
| Liabilities to other institutions | 38 487 | 2 326 487 | 2 364 975 | 2 459 948 | | 0 | 0 | 0 | | |
| Debt securities in issue | 3 927 751 | | 3 927 751 | 3 928 425 | 3 927 751 | | 3 927 751 | 3 927 751 | | |
| Derivatives | 127 986 | | 127 986 | 127 986 | 127 986 | | 127 986 | 127 986 | | |
| Other financial liabilities | | 329 022 | 329 022 | 329 022 | | 316 372 | 316 372 | 316 372 | | |
| Subordinated liabilities | | 88 089 | 88 089 | 88 089 | | 88 089 | 88 089 | 88 089 | | |
| Total 30 Sep 2015 | 4 094 224 | 2 743 598 | 6 837 822 | 6 933 469 | 4 055 736 | 404 461 | 4 460 197 | 4 460 197 | | |
| 31 Dec 2014 | | | | | | | | | | |
| Liabilities to credit institutions | | | 0 | 0 | | | 0 | 0 | | |
| Liabilities to other institutions | 35 769 | 2 419 517 | 2 455 285 | 2 510 812 | | | 0 | 0 | | |
| Debt securities in issue | 2 564 141 | | 2 564 141 | 2 564 141 | 2 564 141 | | 2 564 141 | 2 564 141 | | |
| Derivatives | 106 232 | | 106 232 | 106 232 | 103 794 | | 103 794 | 103 794 | | |
| Other financial liabilities | | 343 004 | 343 004 | 343 004 | | 328 302 | 328 302 | 328 302 | | |
| Subordinated liabilities | | 86 139 | 86 139 | 86 139 | | 86 139 | 86 139 | 86 139 | | |
| Total 31 Dec 2014 | 2 706 141 | 2 848 659 | 5 554 800 | 5 610 327 | 2 667 935 | 414 441 | 3 082 376 | 3 082 376 | | |



6 Hierarchy for recognition at fair value

| (EUR 1,000) | | F | innvera Group | | F | innvera plc | |
|--|---------------------------------------|-----------------------|---|-----------------------------|-------------------|--|---|
| Financial assets | 30 Sep 2015 | Level 1 | Level 2 | Level 3 | Level 1 | Level 2 | Level 3 |
| Loans and other assets | | | 0.47.00.4 | | | 050 004 | |
| Loans and receivables fror Loans and receivables fror | | | 917 894 5 468 940 | 14 675 | | 858 361 3 176 440 | 14 675 |
| - Loans and receivables nor | ii customers | | 5 400 940 | 14 675 | | 3 176 440 | 14 0/5 |
| Financial instruments carried | d at fair value | | | | | | |
| - Derivatives | | | 111 405 | | | 109 672 | |
| - Investments in associates | | | | 37 796 | | | |
| - Shares and holdings | | | | 52 267 | | | |
| Available-for-sale | | | | | | | |
| - Debt securities | | | 1 237 483 | | | 1 222 483 | |
| - Other shares and participa | ations | | | 25 691 | | | 0 |
| - Shares and holdings | | 10 329 | | 14 068 | 422 | | 14 068 |
| Total | | 10 329 | 7 735 722 | 144 498 | 422 | 5 366 955 | 28 743 |
| Financial liabilities Financial instruments carried | 30 Sep 2015 | Level 1 | Level 2 | Level 3 | Level 1 | Level 2 | Level 3 |
| - Liabilities to other institutio | | | 38 487 | | | | |
| - Debt securities in issue | | | 3 927 751 | | | 3 927 751 | |
| - Derivatives | | | 127 986 | | | 127 986 | |
| Other and the control of the little of | | | | | | | |
| Other financial liabilities - Liabilities to other institutio | ano. | | 2 326 487 | | | | |
| - Subordinated liabilities | 1115 | | 88 089 | | | 88 089 | |
| Total | | | 6 508 800 | | | 4 143 825 | |
| | | | | | | | |
| | | F | innvera Group | | F | innvera plc | |
| Financial assets | 31 Dec 2014 | Level 1 | Level 2 | Level 3 | Level 1 | Level 2 | Level 3 |
| Loans and other assets | | | | | | | |
| - Loans and receivables from | | | 690 918 | | | 570 194 | |
| - Loans and receivables from | m customers | | 4 628 137 | 14 833 | | 2 227 871 | 14 833 |
| Financial instruments carried | d at fair value | | | | | | |
| - Derivatives | | | | | | | |
| | | | 51 434 | | | 51 434 | |
| | | | 51 434 | 35 369 | | 51 434 | |
| - Investments in associates | | | 51 434 | 35 369 51 581 | | 51 434 | |
| - Investments in associates - Shares and holdings | | | 51 434 | | | 51 434 | |
| - Investments in associates - Shares and holdings | | | 51 434 934 721 | | | 51 434 934 721 | |
| - Investments in associates - Shares and holdings Available-for-sale | | | | | | | 349 |
| Investments in associates Shares and holdings Available-for-sale Debt securities | | 1 485 | | 51 581 | 451 | | |
| Investments in associates Shares and holdings Available-for-sale Debt securities Other shares and participa | | 1 485 1 485 | | 51 581 28 201 | 451 451 | | 14 068 |
| Investments in associates Shares and holdings Available-for-sale Debt securities Other shares and participa Shares and holdings | | | 934 721 | 51 581 28 201 14 068 | | 934 721 | 349 14 068 29 250 Level 3 |
| Investments in associates Shares and holdings Available-for-sale Debt securities Other shares and participa Shares and holdings Total | ations 31 Dec 2014 | 1 485 | 934 721 6 305 210 | 28 201 14 068 144 052 | 451 | 934 721 3 784 219 | 14 068 29 250 |
| - Investments in associates - Shares and holdings Available-for-sale - Debt securities - Other shares and participa - Shares and holdings Total Financial liabilities Financial instruments carried | ations 31 Dec 2014 d at fair value | 1 485 | 934 721 6 305 210 | 28 201 14 068 144 052 | 451 | 934 721 3 784 219 Level 2 | 14 068 29 250 |
| - Investments in associates - Shares and holdings Available-for-sale - Debt securities - Other shares and participa - Shares and holdings Total Financial liabilities Financial instruments carried - Liabilities to other institutio - Debt securities in issue | ations 31 Dec 2014 d at fair value | 1 485 | 934 721 6 305 210 Level 2 35 769 2 564 141 | 28 201 14 068 144 052 | 451 | 934 721 3 784 219 Level 2 2 564 141 | 14 068 29 250 |
| - Investments in associates - Shares and holdings Available-for-sale - Debt securities - Other shares and participa - Shares and holdings Total Financial liabilities Financial instruments carried - Liabilities to other institutio - Debt securities in issue | ations 31 Dec 2014 d at fair value | 1 485 | 934 721 6 305 210 Level 2 35 769 | 28 201 14 068 144 052 | 451 | 934 721 3 784 219 Level 2 | 14 068 29 250 |
| - Investments in associates - Shares and holdings Available-for-sale - Debt securities - Other shares and participa - Shares and holdings Total Financial liabilities Financial instruments carriet - Liabilities to other institutio - Debt securities in issue - Derivatives | ations 31 Dec 2014 d at fair value | 1 485 | 934 721 6 305 210 Level 2 35 769 2 564 141 | 28 201 14 068 144 052 | 451 | 934 721 3 784 219 Level 2 2 564 141 | 14 068 29 250 |
| - Investments in associates - Shares and holdings Available-for-sale - Debt securities - Other shares and participa - Shares and holdings Total Financial liabilities | ations 31 Dec 2014 and at fair value | 1 485 | 934 721 6 305 210 Level 2 35 769 2 564 141 | 28 201 14 068 144 052 | 451 | 934 721 3 784 219 Level 2 2 564 141 | 14 068 29 250 |
| - Investments in associates - Shares and holdings Available-for-sale - Debt securities - Other shares and participa - Shares and holdings Total Financial liabilities Financial instruments carried - Liabilities to other institutio - Debt securities in issue - Derivatives Other financial liabilities | ations 31 Dec 2014 and at fair value | 1 485 | 934 721 6 305 210 Level 2 35 769 2 564 141 106 232 | 28 201 14 068 144 052 | 451 | 934 721 3 784 219 Level 2 2 564 141 | 14 068 29 250 |

Level 1: Investments in shares and reserves are valued at market price based on active trading.

Level 2: The values of interest rate and currency swaps are based on estimates of prices for terminating agreements and for concluding new, corresponding agreements. These estimates are given by banks operating actively on the market. The banks base their pricing on market interest rates and exchange rates. The fair values of liabilities are based on the value calculated on the basis of exchange rates and market interest rates on the reference day (current value of liabilities).

Level 3: The determination of the fair value of the venture capital investments of the subsidiaries engaged in venture capital investment activities is based on the valuation and investments made by outside investors as well as on the portfolio company valuation approved by the fund. The method used is in accordance with the valuation principles and recommendations for early-stage enterprises laid out in IPEV (International Equity and Venture Capital Valuation Guidelines).



7 Financial assets and liabilities recognised at fair value

| LEVEL 3, Financial assets | Finnvera | Group | Finnvera plc | | |
|--|-------------|-------------|--------------|-------------|--|
| (EUR 1,000) | 30 Sep 2015 | 31 Dec 2014 | 30 Sep 2015 | 31 Dec 2014 | |
| Financial assets carried at fair value | | | | | |
| Balance at 1 Jan | 128 870 | 136 137 | 14 068 | 14 720 | |
| Profits and losses entered in the income statement, in total | -7 229 | -6 973 | 0 | -169 | |
| Acquisitions | 10 684 | 22 538 | 0 | 0 | |
| Sales | -2 572 | -22 753 | 0 | -482 | |
| Other | 69 | -79 | 0 | 0 | |
| Total at the end of the period | 129 823 | 128 870 | 14 068 | 14 068 | |
| Profits and losses entered in the income statement for the instruments held by Finnvera. | -9 181 | -6 087 | 0 | 0 | |

8 Financial instruments set off in the balance sheet or subject to netting agreements

| | Finnvera Group / Finnvera plc | | | | | | | | | |
|-----------------------------------|-------------------------------|------------------|--------------|---------------|---------------|---------------|---------------|--|--|--|
| | | Gross recognised | | | | | | | | |
| | | amounts | Net carrying | | Financial | | | | | |
| | Gross | netted in the | amount in | | instruments | Cash received | | | | |
| | recognised | balance | | Financial | received as | as collateral | | | | |
| (EUR 1,000) | amounts | sheet | sheet | instruments*) | collateral *) | *) | Net amount *) | | | |
| | | | | | | | | | | |
| Financial assets at 30 Sep 201 | 5 | | | | | | | | | |
| Derivatives | 109 672 | 0 | 109 672 | -54 069 | 0 | -61 987 | -6 384 | | | |
| Total | 109 672 | 0 | 109 672 | -54 069 | 0 | -61 987 | -6 384 | | | |
| Financial liabilities at 30 Sep 2 | 015 | | | | | | | | | |
| Derivatives | 127 986 | 0 | 127 986 | -54 069 | 0 | -76 400 | -2 483 | | | |
| Total | 127 986 | 0 | 127 986 | -54 069 | 0 | -76 400 | -2 483 | | | |
| | | | | | | | | | | |
| Financial assets at 31 Dec 201 | 4 | | | | | | | | | |
| Derivatives | 51 434 | 0 | 51 434 | -24 819 | 0 | -27 000 | -385 | | | |
| Total | 51 434 | 0 | 51 434 | -24 819 | 0 | -27 000 | -385 | | | |
| Financial liabilities at 31 Dec 2 | 014 | | | | | | | | | |
| Derivatives | 103 794 | 0 | 103 794 | -24 819 | 0 | -74 220 | 4 755 | | | |
| Total | 103 794 | 0 | 103 794 | -24 819 | 0 | -74 220 | 4 755 | | | |

^{*)} Amounts not set off but subject to master netting agreements and similar agreements.

9 Derivatives

| (EUR 1,000) | | Finnvera Group | | Finnvera plc | | |
|--|----------|----------------|-----------|--------------|----------|---------------|
| | | | | | | |
| | Fair | value | | Fair va | alue | Total nominal |
| | positive | negative | value | positive | negative | value |
| Contracts entered in hedging purposes 30 Sep 2015 | | | | | | |
| Currency derivatives | | | | | | |
| - Interest rate swaps and foreign exchange derivatives | 111 405 | 127 986 | 3 890 767 | 109 672 | 127 986 | 3 890 767 |
| Total derivatives | 111 405 | 127 986 | 3 890 767 | 109 672 | 127 986 | 3 890 767 |
| | | | | | | |
| Contracts entered in hedging purposes 31 Dec 2014 | | | | | | |
| Currency derivatives | | | | | | |
| - Interest rate swaps and foreign exchange derivatives | 51 434 | 106 232 | 2 545 897 | 51 434 | 103 794 | 2 545 897 |
| Total derivatives | 51 434 | 106 232 | 2 545 897 | 51 434 | 103 794 | 2 545 897 |

Derivatives are held for hedging borrowings. Derivatives and hedged liabilities are measured at fair value through profit or loss and their fair value changes are recognised through profit or loss (fair value option).



10 Changes in liabilities

| | Finnvera | Finnvera plc | | | |
|---|-----------|--------------|--------------|-----------|--|
| (EUR 1,000) | 201 | 5 | 2015 | | |
| | Nominal | Carrying | Nominal | Carrying | |
| | value | value | value | value | |
| Liabilities to credit institutions and other institutions | | | | | |
| Carrying amount at 1 Jan | 2 453 945 | 2 455 286 | 0 | 0 | |
| - New loans | 0 | 0 | 0 | 0 | |
| - Repayments | -255 792 | -255 792 | 0 | 0 | |
| - Other changes | 166 822 | 251 163 | 63 027 | 63 027 | |
| Carrying amount at 30 Sep 2015 | 2 364 975 | 2 450 657 | 63 027 | 63 027 | |
| | Finnvera | Group | Finnvera plc | | |
| (EUR 1,000) | 201 | 5 | 2015 | | |
| | Nominal | Carrying | Nominal | Carrying | |
| | value | value | value | value | |
| Debt securities in issue | | | | | |
| Carrying amount at 1 Jan | 2 545 897 | 2 564 141 | 2 545 897 | 2 564 141 | |
| - Debt securities in issue | 1 441 813 | 1 453 333 | 1 441 813 | 1 453 333 | |
| - Repayments | -176 952 | -201 177 | -176 952 | -201 177 | |
| - Other changes | 80 009 | 111 454 | 80 009 | 111 454 | |

Borrowings are measured at fair value in the case they are hedged (fair value option).

11 Contingent liabilities and commitments

Carrying amount at 30 Sep 2015

Capital loans at 30 Sep 2015

Capital loans

| | Finnvera | Group | Finnvera plc | | |
|--|-------------|-------------------------|--------------|-------------|--|
| (EUR 1,000) | 30 Sep 2015 | 30 Sep 2015 31 Dec 2014 | | 31 Dec 2014 | |
| Off-balance sheet items | | | | | |
| Guarantees | | | | | |
| - Export guarantees and special guarantees | 1 014 958 | 987 561 | 1 014 958 | 987 561 | |
| - Total guarantees | 16 628 197 | 12 600 433 | 16 628 197 | 12 600 433 | |
| - Binding financing offers | 3 500 674 | 3 090 405 | 199 353 | 182 497 | |
| Total | 21 143 829 | 16 678 398 | 17 842 508 | 13 770 490 | |

Commitments for domestic guarantees mean commitments referred to in §4 and §4a of the Act on Credits and Guarantees Provided by the State-owned Specialised Financing Company (18.6.1998/445) These commitments are current commitments.

Commitments for export credit guarantees and special guarantees mean commitments referred to in the Act on the State Guarantee Fund (18.6.1998/444). The commitments are presented as total outstanding commitments, which includes both current commitments and offers given:

The parent company's binding financing offers consist of irrevocable financing pledges given for the client in accordance with the Act on Credits and Guarantees Provided by the State-owned Specialised Financing Company. The pledge may be either a pledge to grant a credit or a guarantee, given for a third party, concerning a non-disbursed credit. The figure for the Group also includes the unused credit arrangements for export credits granted by Finnish Export Credit Ltd.

3 890 767

3 927 751

88 089

3 890 767

3 927 751

88 089

Outstanding commitments arising from export credit guarantees and special guarantees are divided between current commitments and offers given as follows:

| | Finnvera | Group | Finnvera plc | | |
|--------------------------------|-------------|-------------|--------------|-------------|--|
| (1 000 e) | 30 Sep 2015 | 31 Dec 2014 | 30 Sep 2015 | 31 Dec 2014 | |
| Current commitments | 13 761 314 | 12 049 578 | 13 761 314 | 12 049 578 | |
| - For export credit guarantees | 13 614 442 | 11 890 141 | 13 614 442 | 11 890 141 | |
| - For special guarantees | 146 872 | 159 437 | 146 872 | 159 437 | |
| Offers given | 2 866 883 | 550 854 | 2 866 883 | 550 854 | |
| - For export credit guarantees | 2 866 883 | 550 854 | 2 866 883 | 550 854 | |
| - For special guarantees | 0 | 0 | 0 | 0 | |
| Total | 16 628 197 | 12 600 433 | 16 628 197 | 12 600 433 | |



12 Related parties

| (EUR 1,000) | Finnvera Group | | |
|---|----------------------|----------------------|--|
| Business transactions carried out with related parties; receivables from and liabilities to related parties | 1 Jan–30 Sep 2015 | 1 Jan-30 Sep 2014 | |
| Services purchased | 2 781 | 2 507 | |
| | 30 Sep 2015 | 31 Dec 2014 | |
| Loans | 1 976 817 | 927 570 | |
| Receivables | 78 654 | 8 034 | |
| Long-term liabilities | 2 326 487 | 2 419 517 | |
| Short-term liabilities | 78 654 | 8 034 | |
| Guarantees | 4 286 735 | 3 337 531 | |

Besides the Group companies, the Group's related parties include the companies where the State holds the majority of shares and where the Ministry of Employment and the Economy exercises ownership steering; as well as the State Treasury. Related parties also include the members of the Supervisory Board and the Board of Directors, the Chief Executive Officer and the Executive Vice President.

13 Key figures and their calculation

| | | Finnvera | Finnvera Group | | Finnvera plc | |
|----------------------------|---|--------------|---------------------|--------------|--------------|--|
| (EUR 1,000) | | 30 Sep 2015 | 31 Dec 2014 | 30 Sep 2015 | 31 Dec 2014 | |
| | | | | | | |
| Equity ratio | | 13,2 | 14,4 | 19,2 | 22,7 | |
| | | | | | | |
| Capital adequacy ratio | Tier 1 | 17,4 | 17,7 | 16,5 | 16,9 | |
| | Tier 2 | 17,9 | 18,6 | 17,0 | 17,8 | |
| | | | | | | |
| Expense-income ratio | | 25,5 | 25,7 | 27,1 | 27,3 | |
| | | | | | | |
| Calculation of key figures | : | | | | | |
| Cavity ratio 0/ | | | | 00 | | |
| Equity ratio, % | (equity attributable to equity holders of the parent + non-controlling interest) *100 | | | | | |
| | balance sheet total | | | | | |
| Capital adequacy ratio | calculated as per Basel III Standard | | | | | |
| Capital adequacy fallo | Calculated as per basel III Standard | | | | | |
| Cost-income ratio | administration expenses + other operat | ing expenses | | | | |
| | net interest income + gains and losses | | nts carried at fair | value + | | |
| | net fee and commission income + net income from investments + other operating income | | | | | |
| | not rec and commission mounts. Theth | | o carer operation | 19 111001110 | | |



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